

 <p><b>India Broadband</b> 2007 <i>Linking India</i></p>	 <p><b>BHARAT SANCHAR NIGAM LIMITED</b> (A Government of India Enterprise) Corporate Office (Rev. Mgmt. Branch-CFA) 2<sup>nd</sup> Floor, Room No.216, Eastern Court, Janpath, <b>NEW DELHI-110 001.</b></p>
---	---

To

All Heads of Telecom Circles/Metro Telephone Districts,  
Bharat Sanchar Nigam Limited.

No.2-Misc/2008-BSNL/TR(CFA)

Dated 09 -5- 2012

**Subject:-Extension of Discount scheme for defaulters under Basic/ WLL and CMTS (Postpaid) Services for realization of outstanding dues against closed Connections, up to 31.3.2013-regarding.**

Kindly refer to this office letter of even No. dated 23.9.2011 under which the discount scheme as noted under the subject was extended up to 31<sup>st</sup> March, 2012.

Proposals were received in this office from several Telecom Circles requesting for extension of discount scheme, after its expiry on 31.3.2012. These proposals were examined and placed before the Management Committee of the BSNL Board for consideration. The Management Committee in its 127<sup>th</sup> meeting held on 26.4.2012 have approved the proposal for extension of discount scheme **up to 31.3.2013**.The scheme is such as extended from 1.4.2012 up to 31.3. 2013 with the discount structure indicated hereunder:

A- Discount structure for SSAs where the agreements with the Pvt. Recovery Agents/ Agencies under the project "Kuber" are still operational.

Sl. No.	Age of outstanding dues as on 31.03.2012	Discount admissible
1	Up to 4 (four) years old	Nil
2	> 4 years old to 10 years old	25%
3	> 10 years old	50%

B-Discount structure for SSAs where the project "Kuber "is not operational.

Sl.No.	Age of outstanding dues as on 31.03.2012	Discount admissible
1	Up to 1 (one) year old	Nil
2	> 1 year old to 2 years old	10%
3	> 2 years old to 3 years old	15%
4	>3 years old to 10 years old	25%
5	>10 years old	50%

(2)

The other terms and conditions of the scheme as prescribed in this office letter of even No. dated 22.10.2008 read with amendment dated 4.12.08 remain unchanged except that the scheme shall be applicable now for the phones disconnected up to 31-03-2012 instead of 31-03-2011 prescribed earlier as per this office letter No. 2-MISC/2008-BSNL/TR dated 23.9.2011 and the age of outstanding dues shall also be counted with reference to the said date i.e 31-03-2012. Moreover, the incentive, if any, payable to BSNL staff as mentioned in para 18 of the discount scheme released vide letter of even no. dated 22.10.2008 shall be regulated as per the incentive rates and terms & conditions prescribed in this office letter No.2-1/2008/BSNL/TR dated 3.4.2012 & letter No.2-11/2009-BSNL/TR[CFA] dated 24.4.2012.

All the Heads of Circles /Metro Telephone Districts are requested to give **wide publicity to the scheme** besides instructing the staff suitably to put in concerted efforts for the success of the scheme by way of effecting maximum recovery of outstanding dues from defaulters. **The discount should be allowed as per prescribed rate only. The SSAs wise progress should be monitored personally by the CGMs & Circle IFAs and prompt remedial action taken in the event of slippages in performance as well as the rate of discount, wherever noticed.**

Circles shall continue to send monthly SSA wise progress report as per the proforma already prescribed vide this office letter of even No. dated 22.10.2008.



**(G.P.Verma)**  
**GM (Finance) – CFA**

Copy for information to:

1. CMD, BSNL
2. Director, Finance / CFA /CM/HR/ Enterprise on BSNL's Board.
3. Executive Director, Finance /NB/CA/CN , BSNL.CO
4. All PGMs / GMs in CO BSNL.
5. DGMs, RM-I/RM-II (CFA) & CM , CO BSNL.
6. All AGMs, Rev .Mgmt.(CFA)-II /IUC/ P&C CO BSNL.
7. Asst. C&AG (Comml), 10- Bahadur Shah Zaffar Marg, New Delhi-2.
8. Guard file.